# MOROCCO INVESTMENT SEMINAR Program

Date & Time: July 21, 2017 (Fri) 13:30-17:00 (door opens at 13:00)

Venue: World Bank - Tokyo Development & Learning Center

(10F Fukoku Seimei Bldg., 2-2-2 Uchisaiwai-cho, Chiyoda-ku)

Organized by: Japan-Morocco Association, Embassy of the Kingdom of Morocco in Japan, Invest in

Morocco & JETRO

Supported by: World Bank Group, UNIDO and The Africa Society of Japan

MC: Mr. Hiroshi Miyazaki, Managing Director, Japan-Morocco Association

#### Part 1 – Introduction

13:30-13:35	Opening remarks	H.E. Mrs. Haruko Hirose
		Chairperson, Japan-Morocco Association
13:35-13:40	Guest's remarks	Mr. Tsutomu Nakagawa
		Deputy Director-General for International Trade Policy
		Ministry of Economy, Trade and Industry
13:40-13:45	Organizer's remarks	H.E. Mr. Rachad Bouhlal
		Ambassador of the Kingdom of Morocco to Japan
13:45-13:50	Supporter's remarks	Mr. Koji Jinno
		Chief Investment Officer - International Finance
		Corporation (World Bank Group)

### Part 2 – Case Studies of Japanese companies in Morocco

13:50-14:20	Keynote speech: "Morocco – A Competitive Manufacturing and Development
	Platform for the Automobile Industry"

Mr. Khalid Qalam

Senior Advisor for Automotive Industries

Invest in Morocco

14:20-14:35 Case Study 1: "Sumitomo Electric Industries in Morocco"

- Sumitomo Electric's Business Development in Morocco

Mr. Yoshiyuki Ogata

Executive Officer, Automotive Business Hdqtrs.

Sumitomo Electric Industries, Ltd.

14:35-14:50 Case Study 2: "Geographical Advantages as the Hub of Northwest Africa"

- Importance of the Casablanca Airport as the hub for Africa

Mr. Jun Nakazawa

Team Leader, Business Development Team Global Business Development Division

(Former Representative of Casablanca Office)

H.I.S. Co., Ltd.

14:50-15:05 Case Study 3: "Mitsui's Contribution to Morocco through Investment in Infrastructure, and our Future Vision"

Mr. Yoshio Kometani

Managing Officer, Chief Operating Officer Infrastructure Projects Business Unit Mitsui & Co., Ltd.

+++++++++++ Intermission 20min. ++++++++++

# Part 3 – For Future Development

## 15:25-15:55 **Keynote speech:**

# "Casablanca Finance City (CFC) – Your Privileged Gateway to African Markets"

Key facts about the African continent and its opportunities highlighting
 Morocco and Casablanca's key position as a hub for the continent. CFC's unique value proposition for Japanese corporations.

Mr. Said Ibrahimi

CEO, Casablanca Finance City Authority

16:55-16:05 Future perspective 1: "Expectation on Joining CFC"

 Marubeni hopes that entering the CFC will lead us to collaborating with companies from Morocco in African Business

Mr. Hajime Kawamura

Managing Executive Officer, COO, Plant Div.

Marubeni Corporation

16:05-16:20 Future perspective 2: "Legal Framework and Vision of Morocco"

When thinking of going to Africa, "risk" may come to mind.
 While giving the overview of the risk in investing in Africa, will explain the legal framework of Morocco, including the recent development of the country and effort for the future.

Ms. Mina Arai-Ito

Head of Middle East & Africa

Attorney-at-Foreign Law, Baker & McKenzie

### Part 4 Wrap-up

16:20-16:35 "Status guo and Vision of Morocco, and Involvement of Japanese Companies"

- Business environment of Morocco, and the position within African Market.

Overview of the Japanese companies in Morocco.

Mr. Daisuke Mizuno

Representative, JETRO Rabat Office

16:35-16:55 Q&A session MC: Mr. Daisuke Mizuno 16:55-17:00 Closing remarks H.E. Mr. Tsuneo Kurokawa

Vice Chairman, Japan Morocco Association

17:00-17:30 Networking (business card exchange, etc.) - door close at 18:00